

## Showroom Manager – Cambridge

£28,000 - £32,000

Plus company car, fuel card, mobile phone, company health care and pension.

**\*\*Great opportunity\*\*** for a motivated, confident sales/customer focused Manager with a good eye for design. Full product training provided, great working environment.

Mandarin Stone is a leading Importer of Natural Stone and Porcelain Products in the UK; we are a family run business that has grown into a very successful and reputable company within the industry. We have 10 showrooms across the UK and are currently recruiting for a full time Showroom Manager in our Cambridge showroom.

The main purpose of the role is to lead and motivate a team of sales consultants in the expert promotion and sales of Mandarin Stone products and services. To provide Customer Service and support for clients as they browse our extensive range of products within our showrooms, guiding them through the buying process right from the first visit through to advice on laying the tiles once delivered. Duties include product advice, providing design ideas, developing new trade client relationships, account managing our existing clients, managing a team of people, reporting sales information, administrative tasks.

The candidate would have a flexible and proactive approach to the role, thrive on working as part of a team and driving the showroom forward. We are seeking someone who is also able to build strong relationships with existing clients and forge new ones with potential customers.

You will need to be self motivated, have a good eye for design, well presented, computer literate with a good understanding of basic maths. Working hours are 9.30am - 5.30pm Monday - Saturday, we are closed on Sundays and Bank Holidays. Showroom staff have one weekday off every other week.

In return Mandarin Stone offers an excellent basic salary, optional Pension Scheme, 23 days holiday per year plus bank holidays (increases with length of service), Company Car, Fuel Card and Mobile phone and Company Health Care after a qualifying period.

INTERESTED? Please forward your CV with a covering letter by clicking "apply now".