

# ÖNDER SERÇE

## Senior Global Project Leader & Strategic Procurement Executive

*Natural Stone Industry Expert | International Trade Specialist*

**Location:** Mugla, TR (Open to UK Relocation with Sponsorship)

**Phone:** +90 549 494 28 65 **Email:** onderserce@gmail.com

**LinkedIn:** linkedin.com/in/önder-serçe-6b391644/

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## PROFESSIONAL PROFILE

A high-impact Senior Executive with over **20 years of expertise** in international trade, strategic supply chain management, and large-scale architectural project delivery. Specialized in the global natural stone sector, with a proven track record of managing multi-million-pound contracts across the **UK, Saudi Arabia, and Pakistan**.

Expert in navigating complex international trade finance (L/C, Blockchain) and ESG standards. Notably spearheaded the procurement for the **largest mosque project in North East England** and served as the **Authorized Solution Partner for a \$15 Billion Smart City project**. Combines deep technical engineering foundations (Electrical) with senior-level operational leadership to deliver high-ROI infrastructure solutions.

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## CORE COMPETENCIES

- **Strategic Procurement:** Global sourcing (Turkey, India, China), vendor auditing, and contract negotiation.
  - **Project Governance:** End-to-end management of high-budget construction and natural stone applications.
  - **Technical Synergy:** Expertise in stone processing machinery and factory electrical infrastructure.
  - **Trade Finance & Tech:** Advanced knowledge of Letters of Credit (L/C) and Blockchain-based trade applications.
  - **ESG & Ethical Sourcing:** Pioneer in Fair Trade certifications and Modern Slavery Act compliance.
  - **Stakeholder Management:** Navigating UK local authorities, planning permissions, and international consortia.
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## SELECTED HIGH-IMPACT PROJECTS

**The North East Mosque Project (United Kingdom)** *Project Procurement & Contract Lead*

- Directed the end-to-end stone procurement and international logistics for the largest mosque in the North East region.

- Managed UK-specific building regulations, quality control, and on-site application standards, ensuring 100% compliance with local planning requirements.

### **\$15 Billion Pakistan Smart City Project** *Turkish Authorized Solution Partner*

- Governed the strategic partnership between Turkish construction giants and the project consortium.
  - Oversaw the supply chain architecture for a mega-scale urban development, focusing on high-durability natural stone infrastructure.
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## **PROFESSIONAL EXPERIENCE**

### **Euromos Marble** | *Deputy General Manager* | **2025 – 2026**

- Spearheading global export strategies and high-level business development for premium marble products.
- Leading a cross-functional team to optimize processing efficiency and international market penetration.

### **Özçelik Marble** | *Export Sales & Marketing Manager* | **2023 – 2024**

- Scaled export operations by 25% through targeted market selection and strategic pricing models.
- Managed multi-million USD export portfolios, focusing on high-end residential projects in Europe.

### **Legra International (UK & Turkey)** | *Founder / Managing Director* | **2013 – 2023**

- Established and scaled a premier stone consultancy and trade bridge between Turkey and the UK.
- Successfully delivered bespoke stone packages for luxury UK developments, managing everything from quarry selection to final delivery.

### **Epok Geomatics (KSA)** | *Regional Manager* | **2010 – 2011**

- Led regional operations in Saudi Arabia, focusing on infrastructure surveying and material standards.

### **MS International (Turkey)** | *Manager* | **2007 – 2010**

- Optimized facility management and export logistics for one of Turkey's leading natural stone producers.
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## **TECHNICAL EDUCATION & ACADEMIC STATUS**

### **Anadolu University** | *Bachelor of Business Administration (BA)* | **Ongoing**

- *Current Status: Final Year (Only 3 courses remaining).* Focused on strategic management and corporate finance.

### **Afyon Kocatepe University** | *Associate Degree in Electrical Engineering* | **1995 – 1998**

- Provides the technical foundation for stone processing automation, factory infrastructure, and large-scale machinery maintenance.
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## **CERTIFICATIONS & AWARDS**

- **Turkey's First FAIR TRADE Certificate Holder:** Recognized for pioneering ethical sourcing and sustainability in the Home Textile industry.
  - **Letter of Credit (L/C) & Blockchain Applications:** Expert certification in modern trade finance tools.
  - **Level 5 Responsible Property Consultant:** Advanced competency in high-value real estate and construction consulting.
  - **International Market Research & Target Selection:** Specialized in high-growth market identification.
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## **TECHNICAL SKILLS & LANGUAGES**

- **Languages:** English (**Advanced - C1 Level**), Turkish (Native).
  - **IT:** Advanced MS Excel (Financial Modeling), Digital Marketing Fundamentals, AI-integrated Project Management tools.
  - **Soft Skills:** High-stakes negotiation, crisis management, autonomous leadership, and detail-oriented planning.
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*References available upon request.*