

# Begin Your Career in Technical Sales

## Job Title

Account Manager

## Job Type

A permanent office based role

## Requirements

### Experience:

2 years Account Management

### Qualifications:

GCSE A-C Maths & English

## Key Information

**Location:** Leeds

**Salary:** DOE + Bouns & Benefits

**Hours of work:** 8.00am – 5.00pm

ACS Stainless Steel Fixings are one of the largest and well-established manufacturers of Structural Building Components in Europe. Trusted and respected, ACS is the supplier of choice for the top brickwork and building contractors throughout the UK.

ACS is looking for experienced account managers to join our exclusive team of committed professionals. Ideally, from a construction background, you will be expected to nurture existing blue-chip clients as well as develop your customer portfolio.

## Job Description

Account managers are responsible for their own portfolio of clients, allocated by business sector or geograaphical region. You will be expected to liase with you client base by telephone and email as well as grow your portfolio in line with company targets.

## Responsibilities

- Work collaboratively with all departments to ensure customers' needs and requirements are met
- Create and maintain relationships with customers to better understand and achieve their needs
- Identify opportunities for growth and new business
- Manage customer expectations and provide honest, accurate information
- Working to and exceeding ambitious, yet achievable company targets

## Skillset / Experience

- Previous account management experience
- Articulate and well accustomed to a professional, fast paced environment
- Ability to learn and develop technical product knowledge
- Excellent team member

Due to continual growth, ACS will shortly be relocating to a purpose-built facility with state of the art design and manufacturing capabilities. The new headquarters provides a modern and stylish environment to work, learn and develop. Amenities include breakout areas, canteens and a gymnasium with close by local amenities and transport links within 10 minutes of Leeds City Centre.

If you're passionate about delivering exceptional customer service, are target orientated and want to be part of something special; we want to talk to you!

In return, ACS offers a range of market leading rewards and benefits.

**APPLY TODAY - STRICTLY NO AGENCIES** Application Closes Friday 29th September 2018

**All applications for this excellent opportunity should be made direct to:**

ACS Stainless Steel Fixings Limited

Tel: 0113 391 8200 E: HR@acsstainless.co.uk

### LEEDS (Head Office)

Cross Green Industrial Estate  
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### TAUNTON

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